

## Challenging Positions are No Match for Pinnacle Recruiters

For many companies, one of the biggest hurdles they face is finding quality employees for challenging positions. At Hans Weber, makers of high-quality wood and metalworking machinery, that's certainly the case. Their equipment is used world-wide, and will occasionally require attention from a skilled repairman.

Hans Weber Warehouse Manager, David Hime, said this is a battle he faces regularly.

"Finding a person that has some machine repair, electrical or mechanical knowledge and aptitude to want to learn the business (is tough)," Hime said. "Also, finding a person willing to travel 65% to 75% of the time."

Those requirements led Hime to search for a true recruitment partner when he decided to outsource the hiring process for this position. And that's why he chose Pinnacle.

"(The Pinnacle recruiter) was easy to get along with and seemed like she was on top of making sure she found us the right person to fill our job opening," Hime said. "She stays on top of our needs for potential employees."

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